

FOR IMMEDIATE RELEASE
April 18, 2007

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CENTRE EXECUTIVES TO ADDRESS NATIONAL CONTRACT MANAGEMENT ASSOCIATION WORLD CONGRESS

Kinosky and Phillips to speak on talent management, strategic workforce planning and time and materials contracting as part of one of the industry's top gatherings of contracting professionals.

VIENNA, Va, -- April 18, 2007 -- Centre Consulting President Barbara Kinosky and Executive Vice President James Phillips will lead discussions on several of the top issues facing today's contracting industry during the National Contract Management Association (NCMA) World Congress in Dallas, Texas, from April 22 through 25th. Kinosky and Phillips are co-founders of Centre Consulting which provides comprehensive expert advice and training on all aspects of federal contracting to government and industry clients across the globe.

Kinosky, joined by Malcolm Munro of Centre Consulting, will address talent management and strategic workforce planning on Monday, April 23, with a focus on the lessons learned from Centre's National Security Personnel System (NSPS) training contract. One of the key elements to talent management, according to Kinosky, is setting performance objectives and holding employees and managers accountable. "Performance is a daily event and requires coaching and mentoring as well as sensitivity to individual style, culture and background," Kinosky said. "Performance management is a crucial component of new human capital management initiatives," she added. Kinosky's session is designed for federal managers at all levels and will provide tips and techniques to manage human assets through the use of a clear performance and management strategy.

James Phillips will lead a seminar titled "Understanding the New Rules Governing Time and Materials Contracting" on April 24th. "The time and materials contract has been the subject of widespread criticism in recent years," Phillips said. "However, it continues to be widely viewed as a preferred method of contracting by federal buyers," he continued. Phillips said his session will examine the recent regulatory proposals and changes that have been initiated to constrain the growth of T&M contracts. Phillip's session will also examine the contract management challenges these new regulations and regulatory proposals create for both government procurement official and federal contractor personnel, and will provide suggestions for meeting those challenges.

Centre's partners and senior staff are attorneys, possessing 20 or more years of experience as trainers, program managers, contract administrators, and litigators. Centre offer the rare blend of legal expertise and practical federal contracting experience necessary to assist government and industry clients in navigating the complex maze of federal rules and regulations and implementing federal market solutions that are timely, efficient, and legally effective.

Kinosky is an expert attorney, consultant, and trainer on federal contracting issues. She was the former head of the government contracts practice group at a national law firm. She represents scores of domestic and international clients selling goods or services to the federal government, and is Vice-Chair of the Public Contracts and Procurement Committee of the American Bar Association Section of Administrative Law. She is an arbitrator with the American Arbitration Association and frequently arbitrates complex disputes.

James Phillips has represented scores of clients as legal counsel and in consulting capacities on a vast variety of federal market issues, including monetary disputes, bid protests, Federal Supply Schedules, GWACs, contract terminations, and intellectual property issues. In his capacity as legal counsel to both small and large companies, Mr. Phillips has successfully litigated contract issues before all major Government contract tribunals. He is one of the few private sector lawyers to have successfully prevailed on procurement protests before both the General Accounting Office and the United States Court of Federal Claims.